

RICHARD S. STERNBERG

Metropolitan Washington Law Consortium, PLLC
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EXPERIENCE:

Practice of law in D.C., Maryland, and Virginia from September 1984, with extensive experience in commercial and residential real estate, contracts, title agency, and international law, including general litigation. Accomplishments include:

Represented the European Union Delegation to the United States on real estate related matters. Awarded contract WAS-ADM-030-2017 in competitive process.

Litigated solo and trained attorneys in D.C. Superior Court Tax Division and Probate Division quieting multigenerational title complexities through probate and partition litigation to effectuate investment purchases of tax foreclosure property. Litigation experience in Montgomery, Prince George's, Fairfax, Alexandria, Spotsylvania, and Louisa Counties on similar matters. Prepare and negotiate contracts with developers to develop tracts and individual properties with the newly quieted title. Managed collections docket from multiple forwarders and conducted foreclosures.

Licensed title agent in DC, Maryland, and Virginia agent, with extensive business community connections with lenders, underwriters, and closing agents. Former licensed real estate broker in Maryland and Delaware, and have personally closed both large commercial and normal residential files, both as a title agent and as a lawyer.

Extensive litigation experience in federal and state trial and appellate courts in Maryland, the District of Columbia, and Virginia.

Lead counsel for NCR Corp., Network Computing Devices, Inc., Talley Printer Corp., and Cedar Cliff Systems, Inc. in multiple lawsuits to unravel a fraudulent transfer of encryption products to Saudi Arabian interests.

Prepared and filed petitions for *certiorari* twice in the U.S. Supreme Court; briefed and argued in the D.C. Circuit and the Fourth Circuit, and had one of my arguments moved to Raleigh-Durham to be a "demonstration" for the Duke School of Law by the Fourth Circuit based on my skills as a litigator and the issues on appeal.

General counsel and chief negotiator for an American company that successfully created a domestic insurance industry in a post-communist African country. Negotiated a secure enforceable insurance and reinsurance co-brokerage agreement in U.K. and U.S. worth hundreds of millions of dollars annually. Successfully defended agreement when attacked years later.

Developed currency protocol to enable international company to move currency through restrictions in Namibia, South Africa, and Angola. Deterred national quasi-governmental company from using my client's regulatory and corporate framework while

eliminating its fees in secret meetings in Johannesburg. Traced funds of African sovereign resisting collection of U.S. debt because the funds were central bank funds and proved the funds were proceeds of a commercial enterprise during federal litigation in Eastern District of New York.

Developed unique strategies for enforcing foreign sovereign contracts in U.S. Won jurisdictional disputes involving international contracts in the D.C. district and appellate courts resulting in the client being paid 100% of the disputed claim, plus interest not covered by the contract.

Negotiated development of consulting project with Angolan Minister of Finance to assist in the development of Angolan civic and legal culture.

ACHIEVEMENTS:

“Superb 10.0” rating by Avvo.com as “Top Attorney, Real Estate,” and Avvo Clients’ Choice Award for 2013-2017.

“AV” Rated by Martindale–Hubbell, elected to Register of Preeminent Lawyers.

Chair, Maryland State Bar Association, International Law Committee. 2008-2016.

Elected to fellowship of Center for International Legal Studies, of Salzburg, Austria, for my monograph, “Securing Investments from Foreign Sovereigns—Protecting Foreign Assets Using U.S. Law.” Taught seminar in Kitzbuehel. Article republished in Luxembourg, NY & Baltimore.

“Best MICPEL Program Presented,” 2007-2008. Taught Maryland State Bar Association continuing legal education class, “International Commercial Transactions.”

Sternberg, Richard S., “The Jewish Roots of English Foreclosure and Lost Property Law,” (2016) 80 Conv. 41 (London).

EDUCATION:

Georgetown University Law Center, J.D., May 1983, *cum laude*

Honors: American Jurisprudence Award of Excellence, Constitutional Law
Editor, Law and Policy in International Business law review

University of Pennsylvania, B.A. & M.A., May 1977, American Political Science *magna cum laude*. Special Distinction in Political Science (departmental honors), Elected to Pi Sigma Alpha, 1977.

BAR MEMBERSHIPS:

D.C. Bar, 1983

U.S.C.A., D.C. Cir., 1984

U.S.D.C., D.C., 1984

U.S.D.C. E.D.Va., 1992

Maryland Bar, 1985

U.S.D.C. Trial Bar, Maryland, 1985

U.S.C.A., Fed. Cir., 1984

U.S.C.A., 4th Cir., 1992

Virginia Bar, 1990

United States Supreme Court, 1990